

LECTURE 14: VALUATION AND HEDONICS

14.42/14.420

Hunt Allcott

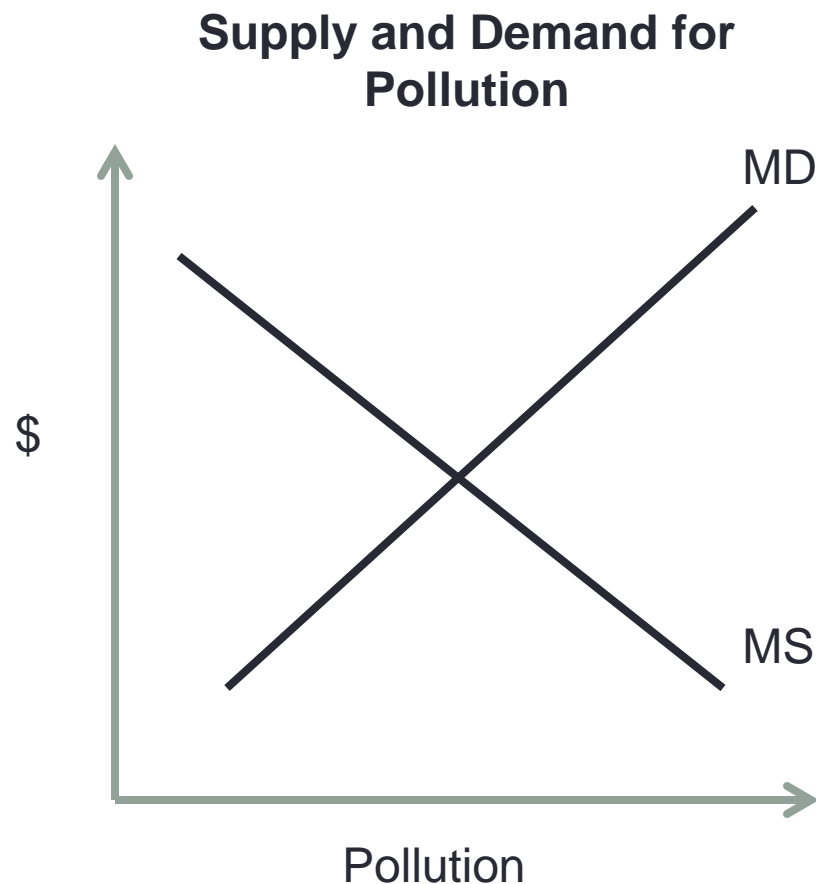
MIT Department of Economics

Today's Agenda

- Overview of Demand for Environmental Goods
- Love Canal
- Hedonics
- Value of a Statistical Life

Valuation

- For the past ten weeks, we have “naively” drawn supply and demand for environmental goods.
- Where did “demand” come from?
- The key feature of environmental goods is that they are non-market: there is no price.
- Other than that, we stick to standard consumer theory as closely as possible.



Key Issues in Valuation

- Goods vs. Bads
- Income effects
- Marginal WTP vs. Marginal Damage
- Marginal Willingness to Pay vs. Marginal Willingness to Accept
- Different types of values
 - Use value
 - Non-use value
 - Existence value
 - Altruistic value
 - Bequest value

Measuring Demand for Environmental Goods

- Stated Preference
 - Contingent valuation
 - Done through surveys
 - Not very reliable
 - Not very fashionable in academic economics
- Revealed Preference
 - Hedonics
 - Amount of the environmental good affects price of a market good
 - e.g. House Price = $f(\text{Pollution})$
 - Household production
 - We combine environmental goods with market goods to produce a good that generates utility.
 - e.g. $U = f(\text{Parks Visited}(\text{Park Quality}, \text{Travel Time}))$
 - e.g. $U = f(\text{Clean Air Breathed}(\text{Air Quality}, \text{Air Masks}))$

Love Canal



Love Canal: Niagara Falls, New York



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Love Canal

- 36 square blocks in Niagara Falls, New York
- 1890: William T. Love envisions a canal from Niagara River to Lake Ontario.
 - One mile of canal built: 50 feet wide, 10-40 feet deep
- 1920s: City of Niagara falls dumps municipal waste
- 1940s: US Army dumps wastes, including wastes from Manhattan Project
- 1942-1953: Hooker Chemical Company dumps 21,000 tons of chemical wastes.
- 1953: Hooker Chemical sells the land to the City of Niagara Falls for \$1
 - Covered with 25 feet of soil. Discloses chemical dump and released from further legal obligations
- 1950s: 99th St. School and 93rd Street Schools opened. Private and public housing built
- 1950s: Water lines and LaSalle Expressway construction punch holes in clay walls, toxic waste begins to escape
- 1970s: Birth defects, low white blood cell counts, asthma, and epilepsy documented at high rates
- 1978: President Carter declares a state of emergency
- 900 residents relocated (although 90 choose to stay)
- 1980: Congress passes Superfund (CERCLA)
 - By 2005: \$35 billion in federal funding has been spent at roughly 800 sites.

Love Canal



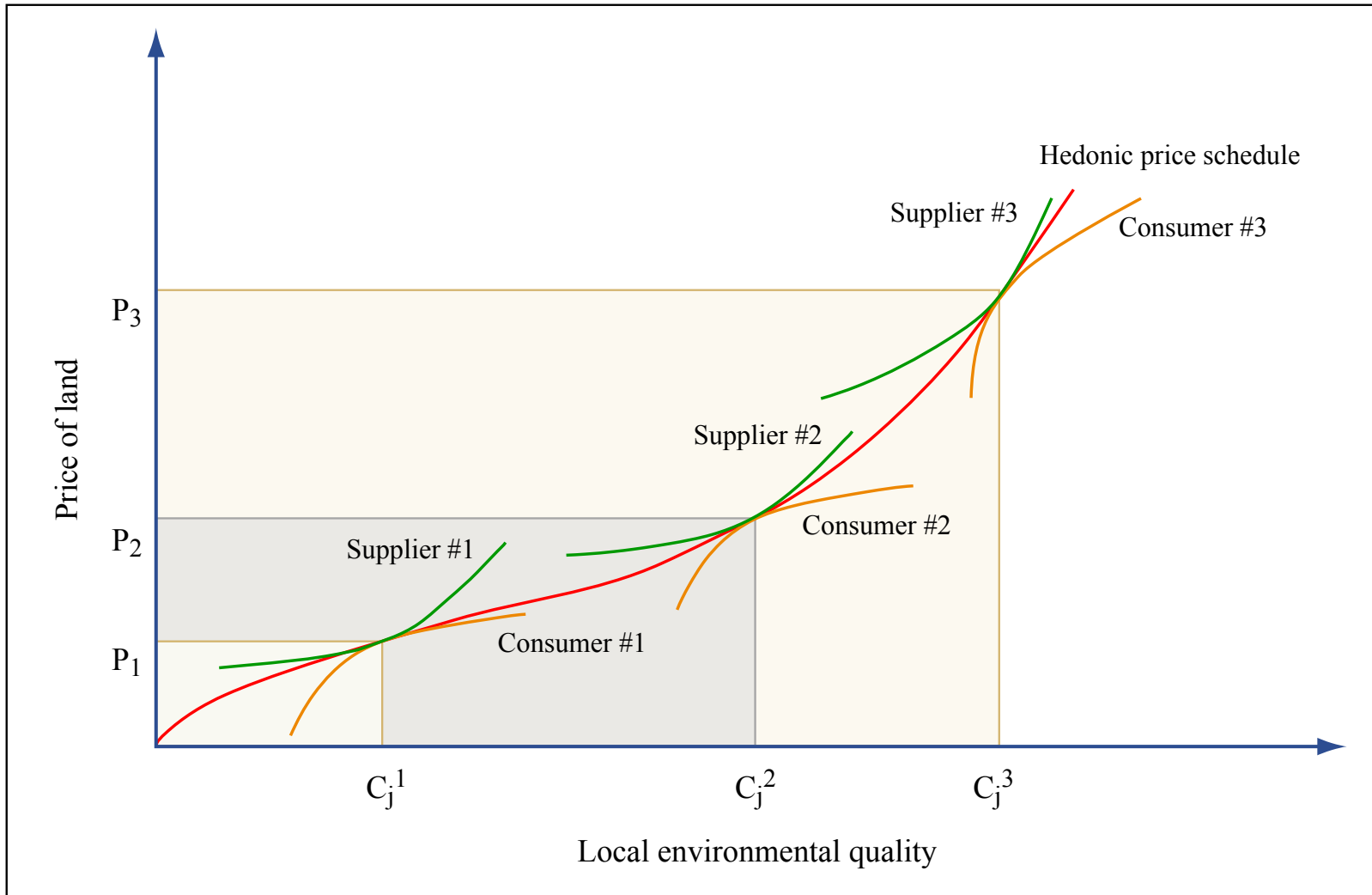
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Toxic Waste at Love Canal

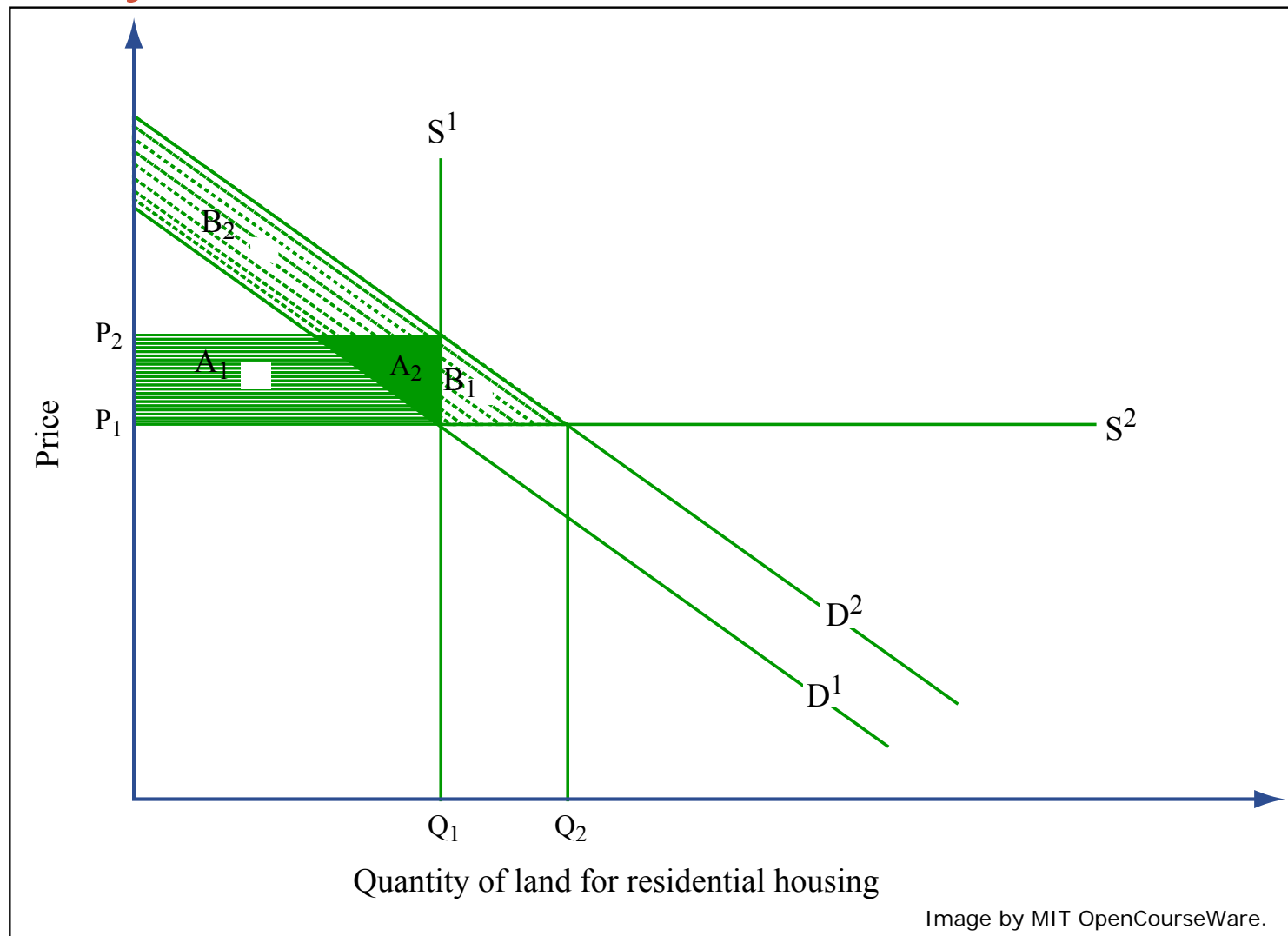


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Hedonics: Theory



Effects of an Increase in Environmental Quality



Hedonics: Takeaways

- Takeaway 1: Slope of HPS \neq MWTP.
 - But it's MWTP that gives demand and welfare.
- Takeaway 2: Omitted variables bias is a severe problem in cross-sectional hedonic regressions
- Takeaway 3: Hedonics useful for welfare under very complicated and perhaps unrealistic assumptions.

Superfund and Housing Values

- Greenstone, Michael, and Justin Gallagher (2008). “Does Hazardous Waste Matter? Evidence from the Housing Market and the Superfund Program.” *Quarterly Journal of Economics*.
- This paper is nice because it has an *exogenous* change in environmental quality.
- “Exogenous” means change in environmental quality that is not confounded by other factors.
- This can be used to infer the causal impact of environmental quality on property values.

Institutional Setting

- 1980: Congress passes Comprehensive Environmental Response, Compensation, and Liability Act (“Superfund”)
- Established National Priorities List (NPL)
- 1983: Funding allocated for 400 cleanups.
- 15,000 candidate sites, 690 finalists
- Each given a Hazardous Ranking System (HRS) Score (0-100)
- Cutoff: $HRS > 28.5$ cleaned up, $HRS < 28.5$ not cleaned up.

Superfund Data

SUMMARY STATISTICS ON THE SUPERFUND PROGRAM

	All NPL Sites w/ Non-Missing House Price Data (1)	1982 HRS Sites w/ Non-Missing House Price Data (2)	1982 HRS Sites w/ Missing House Price Data (3)
Number of Sites	985	487	189
1982 HRS Score Above 28.5	-----	306	95
A. Timing of Placement on NPL			
Total	985	332	111
#1981-1985	406	312	97
#1986-1989	340	14	9
#1990-1994	166	4	3
#1995-1999	73	2	2
B. HRS Information			
Mean Scores HRS \geq 28.5	41.89	44.47	43.23
Mean Scores HRS \leq 28.5	-----	15.54	16.50
C. Size of Site (in acres)			
Number of Sites with Size Data	920	310	97
Mean (Median)	1,187 (29)	334 (25)	10,507 (35)
Maximum	195,200	42,560	405,760
D. Stages of Clean-Up for NPL Sites			
<i>Median Years from NPL Listing Until:</i>			
ROD Issued	-----	4.3	4.3
Clean-Up Initiated	-----	5.8	6.8
Construction Complete	-----	12.1	11.5
Deleted from NPL	-----	12.8	12.5
<i>1990 Status Among Sites NPL by 1990</i>			
NPL Only	394	100	31
ROD Issued or Clean-Up Initiated	335	210	68
Construction Completed or Deleted	22	16	7
<i>2000 Status Among Sites NPL by 2000</i>			
NPL Only	137	15	3
ROD Issued or Clean-Up Initiated	370	119	33
Construction Completed or Deleted	478	198	75
E. Expected Cost of Remediation (Millions of 200 \$s)			
# Sites with Nonmissing Cost	753	293	95
Mean (Median)	\$28.3 (\$11.0)	\$27.5 (\$15.0)	\$29.6 (\$11.5)
95 th Percentile	\$89.6	\$95.3	\$146.0
F. Actual and Expected Costs Conditional on Construction Complete (Millions of 2000 \$s)			
Sites w/Both Costs Nonmissing	477	203	69
Mean (Median) Expected Costs	\$15.5 (\$7.8)	\$20.6 (\$9.7)	\$17.3 (\$7.3)
Mean (Median) Actual Costs	\$21.6 (\$11.6)	\$32.0 (\$16.2)	\$23.3 (\$8.9)

Notes: All dollar figures are in 2000 \$s. Column (1) includes information for sites placed on NPL before 12/31/99. The estimated cost information is calculated as the sum across the first Record of Decision for each operating unit associated with a site. See the Data Appendix for further details.

Location of Superfund Sites

Geographic Distribution of Hazardous Waste Sites in the 1982 HRS Sample Site with 1982 HRS Scores Exceeding 28.5

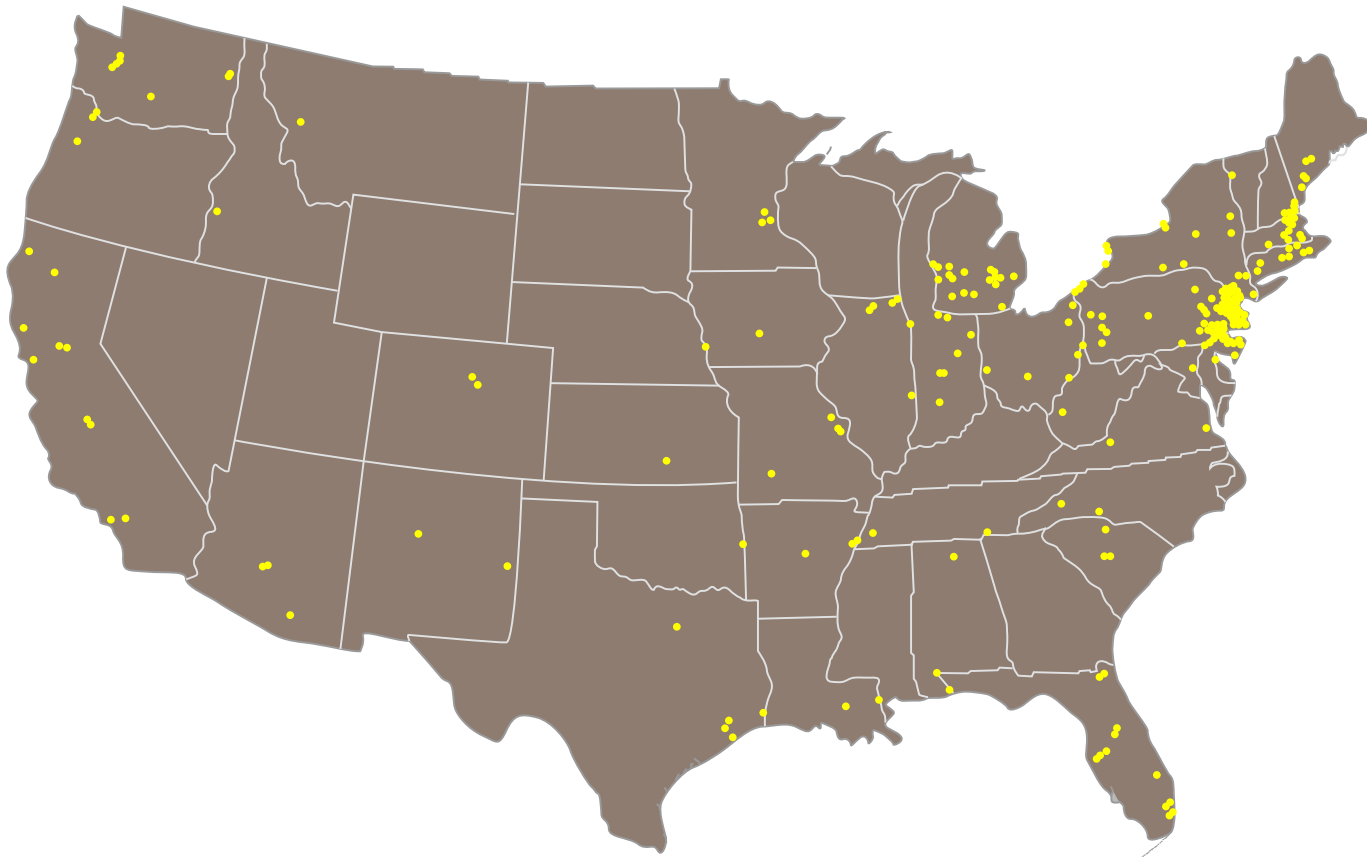


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Census Tract Data

Mean Census Tract Characteristics by Categories of the 1982 HRS Score

	NPL Site by 2000	No NPL Site by 2000	HRS < 28.5	HRS > 28.5	HRS >16.5 & < 28.5	HRS >28.5 & < 40.5	P-Value (1) vs. (2)	P-Value (3) vs. (4)	P-Value (5) vs. (6)
	1	2	3	4	5	6	7	8	9
# Census Tracts	985	41,989	181	306	90	137	----	---	---
Superfund Clean-up Activities									
Ever NPL by 1990	0.7574	-----	0.1271	0.9902	0.2222	0.9854	----	0.000	0.000
Ever NPL by 2000	1.0000	-----	0.1602	0.9902	0.2667	0.9854	----	0.000	0.000
1980 Mean Housing Prices									
Site's Census Tract	58,045	69,904	45,027	52,137	46,136	50,648	0.000	0.000	0.084
2-Mile Radius Circle Around Site	56,020	-----	48,243	53,081	48,595	52,497	----	0.016	0.179
3-Mile Radius Circle Around Site	56,839	-----	51,543	54,458	49,434	53,868	----	0.257	0.126
1980 Housing Characteristics									
Total Housing Units	1,392	1,350	1,353	1,353	1,367	1,319	0.039	0.951	0.575
% Mobile Homes	0.0862	0.0473	0.0813	0.0785	0.0944	0.0787	0.000	0.792	0.285
% Occupied	0.9408	0.9330	0.9408	0.9411	0.9412	0.9411	0.000	0.940	0.989
% Owner Occupied	0.6818	0.6125	0.6792	0.6800	0.6942	0.6730	0.000	0.959	0.344
% 0-2 Bedrooms	0.4484	0.4722	0.4691	0.4443	0.4671	0.4496	0.000	0.107	0.417
% 3-4 Bedrooms	0.5245	0.5016	0.5099	0.5288	0.5089	0.5199	0.000	0.202	0.586
% Built Last 5 Years	0.1434	0.1543	0.1185	0.1404	0.1366	0.1397	0.006	0.050	0.844
% Built Last 10 Years	0.2834	0.2874	0.2370	0.2814	0.2673	0.2758	0.506	0.012	0.723
% No Air Conditioning	0.4903	0.4220	0.5058	0.4801	0.5157	0.5103	0.000	0.253	0.870
% Units Attached	0.0374	0.0754	0.0603	0.0307	0.0511	0.0317	0.000	0.040	0.297
1980 Demographics & Economic Characteristics									
Population Density	1,407	5,786	1,670	1,157	1,361	1,151	0.000	0.067	0.570
% Black	0.0914	0.1207	0.1126	0.0713	0.0819	0.0844	0.000	0.037	0.926
% Hispanic	0.0515	0.0739	0.0443	0.0424	0.0309	0.0300	0.000	0.841	0.928
% Under 18	0.2939	0.2780	0.2932	0.2936	0.2885	0.2934	0.000	0.958	0.568
% Female Head HH	0.1616	0.1934	0.1879	0.1576	0.1639	0.1664	0.000	0.017	0.862
% Same House 5 Yrs Ago	0.5442	0.5127	0.6025	0.5623	0.5854	0.5655	0.000	0.001	0.244
% 25 No HS Diploma	0.3427	0.3144	0.4053	0.3429	0.3881	0.3533	0.000	0.000	0.060
% > 25 BA or Better	0.1389	0.1767	0.1003	0.1377	0.1092	0.1343	0.000	0.000	0.036
% > Poverty Line	0.1056	0.1141	0.1139	0.1005	0.1072	0.1115	0.003	0.109	0.716
% > Public Assistance	0.0736	0.0773	0.0885	0.0745	0.0805	0.0755	0.084	0.041	0.578

HRS Score and Placement on NPL

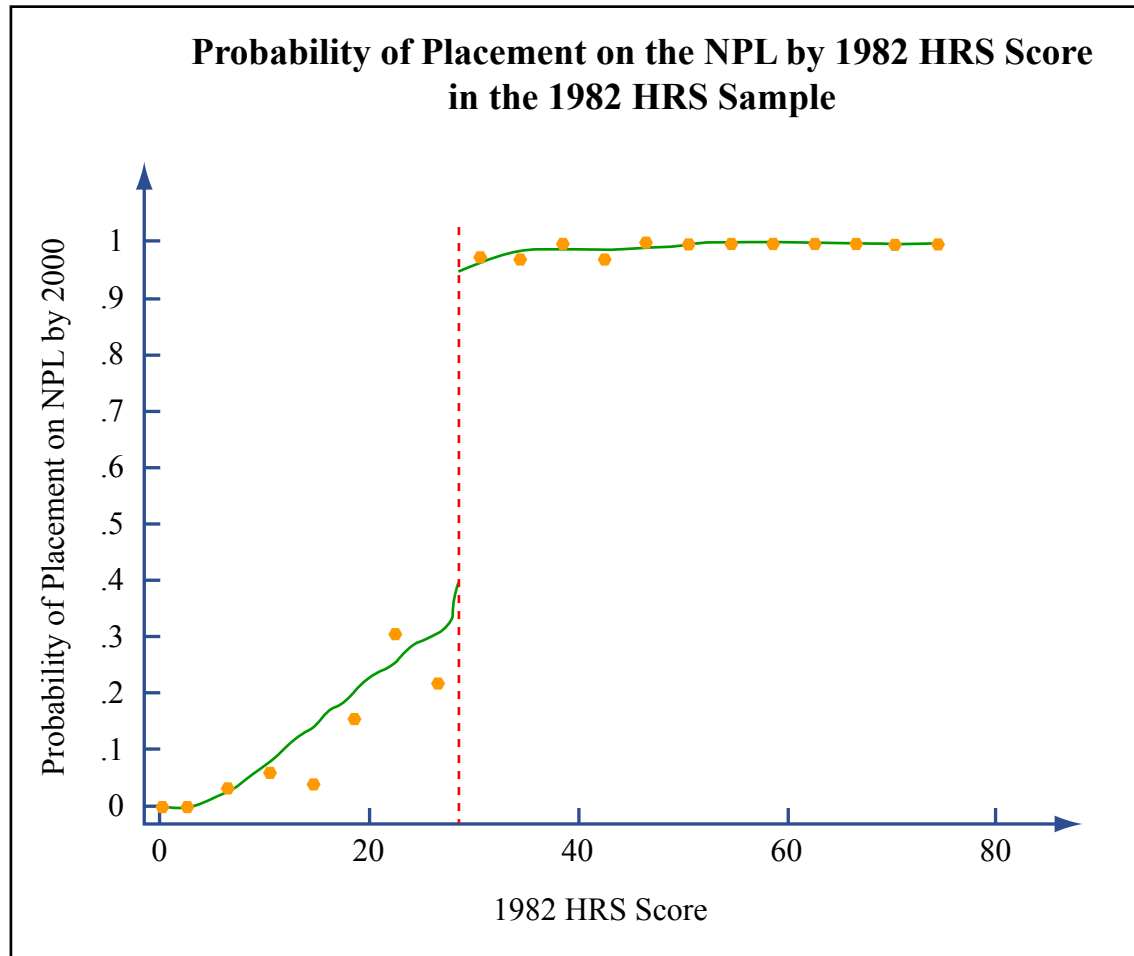


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HRS Score and Property Values

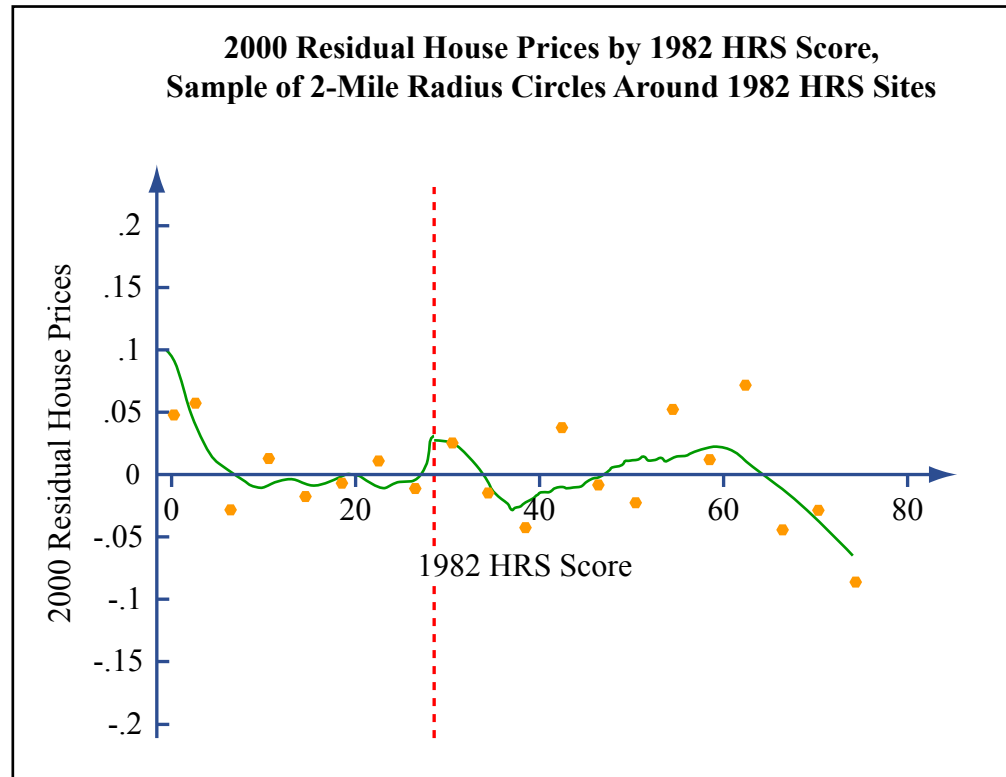


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Empirical Findings and Conclusions

- Superfund cleanups had economically and statistically insignificant effects on:
 - Residential property values
 - Rental rates
 - Housing supply
 - Total population
 - Types of individuals living near the site
- Suggests that the mean local benefits of Superfund clean-up are substantially lower than the \$43 million average cost.

Value of a Statistical Life

- The value of a statistical life reflects willingness to pay for a reduction in the risk of death.
- There are many examples of how we trade off money and risk of death.
- There are also many examples of how the government makes such a decision on our behalf.
- The government can spend (or force society to spend) a lot of money (or not very much money) to reduce risk of death. What is an acceptable risk?
- Policymakers can define an acceptable risk based on their citizens' revealed preferences.

Reading

- Kolstad Chapter 9 for next time.

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