

# 6.254 : Game Theory with Engineering Applications

## Lecture 15: Repeated Games

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# Outline

- Repeated Games (perfect monitoring)
  - The problem of cooperation
  - Finitely-repeated prisoner's dilemma
  - Infinitely-repeated games and cooperation
- Folk Theorems
  
- Reference:
- Fudenberg and Tirole, Section 5.1.

## Prisoners' Dilemma

- How to sustain cooperation in the society?
- Recall the **prisoners' dilemma**, which is the canonical game for understanding incentives for defecting instead of cooperating.

	Cooperate	Defect
Cooperate	1, 1	-1, 2
Defect	2, -1	0, 0

- Recall that the strategy profile  $(D, D)$  is the unique NE. In fact,  $D$  strictly dominates  $C$  and thus  $(D, D)$  is the dominant equilibrium.
- In society, we have many situations of this form, but we often observe some amount of cooperation.
- Why?

# Repeated Games

- In many strategic situations, players interact repeatedly over time.
- Perhaps repetition of the same game might foster cooperation.
- By **repeated games**, we refer to a situation in which the same **stage game** (strategic form game) is played at each date for some duration of  $T$  periods.
- Such games are also sometimes called “supergames”.
- We will assume that overall payoff is the sum of discounted payoffs at each stage.
  - Future payoffs are discounted and are thus less valuable (e.g., money and the future is less valuable than money now because of positive interest rates; consumption in the future is less valuable than consumption now because of *time preference*).
- We will see in this lecture how repeated play of the same strategic game introduces new (desirable) equilibria by allowing players to condition their actions on the way their opponents played in the previous periods.

# Discounting

- We will model time preferences by assuming that future payoffs are discounted proportionately (“*exponentially*”) at some rate  $\delta \in [0, 1)$ , called the **discount rate**.
- For example, in a two-period game with stage payoffs given by  $u^1$  and  $u^2$ , overall payoffs will be

$$U = u^1 + \delta u^2.$$

- With the interest rate interpretation, we would have

$$\delta = \frac{1}{1+r},$$

where  $r$  is the interest rate.

# Mathematical Model

- More formally, imagine that  $I$  players playing a strategic form game  $G = \langle \mathcal{I}, (A_i)_{i \in \mathcal{I}}, (g_i)_{i \in \mathcal{I}} \rangle$  for  $T$  periods.
- At each period, *the outcomes of all past periods are observed by all players*  
 $\Rightarrow$  **perfect monitoring**
- Let us start with the case in which  $T$  is finite, but we will be particularly interested in the case in which  $T = \infty$ .
- Here  $A_i$  denotes the set of actions at each stage, and

$$g_i : A \rightarrow \mathbb{R},$$

where  $A = A_1 \times \dots \times A_I$ .

- That is,  $g_i(a_i^t, a_{-i}^t)$  is the stage payoff to player  $i$  when action profile  $a^t = (a_i^t, a_{-i}^t)$  is played.

## Mathematical Model (continued)

- We use the notation  $\mathbf{a} = \{a^t\}_{t=0}^T$  to denote the sequence of action profiles. We use the notation  $\boldsymbol{\alpha} = \{\alpha^t\}_{t=0}^T$  to be the profile of mixed strategies.
- The payoff to player  $i$  in the repeated game

$$u_i(\mathbf{a}) = \sum_{t=0}^T \delta^t g_i(a_i^t, a_{-i}^t)$$

where  $\delta \in [0, 1)$ .

- We denote the  $T$ -period repeated game with discount factor  $\delta$  by  $G^T(\delta)$ .

# Finitely-Repeated Prisoners' Dilemma

- Recall

	Cooperate	Defect
Cooperate	1, 1	-1, 2
Defect	2, -1	0, 0

- What happens if this game was played  $T < \infty$  times?
- We first need to decide what the equilibrium notion is. Natural choice, **subgame perfect Nash equilibrium (SPE)**.
- Recall: SPE  $\iff$  backward induction.
- Therefore, start in the last period, at time  $T$ . What will happen?



## Finitely-Repeated Prisoners' Dilemma (continued)

- In the last period, “defect” is a dominant strategy regardless of the history of the game. So the subgame starting at  $T$  has a dominant strategy equilibrium:  $(D, D)$ .
- Then move to stage  $T - 1$ . By backward induction, we know that at  $T$ , no matter what, the play will be  $(D, D)$ . Then given this, the subgame starting at  $T - 1$  (again regardless of history) also has a dominant strategy equilibrium.
- With this argument, we have that there exists a unique SPE:  $(D, D)$  at each date.
- In fact, this is a special case of a more general result.

# Equilibria of Finitely-Repeated Games

## Theorem

*Consider repeated game  $G^T(\delta)$  for  $T < \infty$ . Suppose that the stage game  $G$  has a unique pure strategy equilibrium  $a^*$ . Then  $G^T$  has a unique SPE. In this unique SPE,  $a^t = a^*$  for each  $t = 0, 1, \dots, T$  regardless of history.*

**Proof:** The proof has exactly the same logic as the prisoners' dilemma example. By backward induction, at date  $T$ , we will have that (regardless of history)  $a^T = a^*$ . Given this, then we have  $a^{T-1} = a^*$ , and continuing inductively,  $a^t = a^*$  for each  $t = 0, 1, \dots, T$  regardless of history.

# Infinitely-Repeated Games

- Now consider the **infinitely-repeated game**  $G^\infty$ , i.e., players play the game repeatedly at times  $t = 0, 1, \dots$
- The notation  $\mathbf{a} = \{a^t\}_{t=0}^\infty$  now denotes the (infinite) sequence of action profiles.
- A period- $t$  history is  $h^t = \{a^0, \dots, a^{t-1}\}$  (action profiles at all periods before  $t$ ), and the set of all period- $t$  histories is  $H^t$ .
- A pure strategy for player  $i$  is  $s_i = \{s_i^t\}$ , where  $s_i^t : H^t \rightarrow A_i$
- The payoff to player  $i$  for the entire repeated game is then

$$u_i(\mathbf{a}) = (1 - \delta) \sum_{t=0}^{\infty} \delta^t g_i(a_i^t, a_{-i}^t)$$

where, again,  $\delta \in [0, 1)$ .

- Note: this summation is well defined because  $\delta < 1$ .
- The term  $(1 - \delta)$  is introduced as a normalization, to measure stage and repeated game payoffs in the same units.
  - The normalized payoff of having a utility of 1 per stage is 1.

# Trigger Strategies

- In infinitely-repeated games we can consider **trigger strategies**.
- A trigger strategy essentially threatens other players with a “worse,” *punishment*, action if they deviate from an implicitly agreed action profile.
- A **non-forgiving trigger strategy** (or **grim trigger strategy**) would involve this punishment *forever* after a single deviation.
- A non-forgiving trigger strategy (for player  $i$ ) takes the following form:

$$a_i^t = \begin{cases} \bar{a}_i & \text{if } a^\tau = \bar{a} \text{ for all } \tau < t \\ \underline{a}_i & \text{if } a^\tau \neq \bar{a} \text{ for some } \tau < t \end{cases}$$

- Here  $\bar{a}$  is the implicitly agreed action profile and  $\underline{a}_i$  is the punishment action.
- This strategy is non-forgiving since a single deviation from  $\bar{a}$  induces player  $i$  to switch to  $\underline{a}_i$  forever.

# Cooperation with Trigger Strategies in the Repeated Prisoners' Dilemma

- Recall

	Cooperate	Defect
Cooperate	1, 1	-1, 2
Defect	2, -1	0, 0

- Suppose this game is played infinitely often.
- Is “Both defect in every period” still an SPE outcome?
- Suppose both players use the following non-forgiving trigger strategy  $s^*$ :
  - Play  $C$  in every period unless someone has ever played  $D$  in the past
  - Play  $D$  forever if someone has played  $D$  in the past.
- We next show that the preceding strategy is an SPE if  $\delta \geq 1/2$  using one-stage deviation principle.

# Cooperation with Trigger Strategies in the Repeated Prisoners' Dilemma

- Step 1: cooperation is best response to cooperation.
  - Suppose that there has so far been no  $D$ . Then given  $s^*$  being played by the other player, the payoffs to cooperation and defection are:

$$\text{Payoff from } C : (1 - \delta)[1 + \delta + \delta^2 + \dots] = (1 - \delta) \times \frac{1}{1 - \delta} = 1$$

$$\text{Payoff from } D : (1 - \delta)[2 + 0 + 0 + \dots] = 2(1 - \delta)$$

- Cooperation better if  $2(1 - \delta) \geq 1$ .
- This shows that for  $\delta \geq 1/2$ , deviation to defection is not profitable.

## Cooperation with Trigger Strategies in the Repeated Prisoners' Dilemma (continued)

- Step 2: defection is best response to defection.
  - Suppose that there has been some  $D$  in the past, then according to  $s^*$ , the other player will always play  $D$ . Against this,  $D$  is a best response.
- This argument is true in every subgame, so  $s^*$  is a subgame perfect equilibrium.
- **Note:** Cooperating in every period would be a best response for a player against  $s^*$ . But unless that player herself also plays  $s^*$ , her opponent would not cooperate. Thus SPE requires both players to use  $s^*$ .

## Remarks

- Cooperation is an equilibrium, but so are many other strategy profiles (depending on the size of the discount factor)
  - **Multiplicity of equilibria** endemic in repeated games.
- If  $a^*$  is the NE of the stage game (i.e., it is a static equilibrium), then the strategies “each player, plays  $a_i^*$ ” form an SPE.
  - Note that with these strategies, future play of the opponent is independent of how I play today, therefore, the optimal play is to maximize the current payoff, i.e., play a static best response.)
- Sets of equilibria for finite and infinite horizon versions of the “same game” can be quite different.
  - Multiplicity of equilibria in prisoner’s dilemma only occurs at  $T = \infty$ .
  - In particular, for any finite  $T$  (and thus by implication for  $T \rightarrow \infty$ ), prisoners’ dilemma has a unique SPE.
  - Why? The set of Nash equilibria is an upper semicontinuous correspondence in parameters. It is not necessarily lower semicontinuous.



## Repetition Can Lead to Bad Outcomes

- The following example shows that repeated play can lead to *worse* outcomes than in the one shot game:

	A	B	C
A	2, 2	2, 1	0, 0
B	1, 2	1, 1	-1, 0
C	0, 0	0, -1	-1, -1

- For the game defined above, the action  $A$  strictly dominates  $B$ ,  $C$  for both players, therefore the unique Nash equilibrium of the stage game is  $(A, A)$ .
- If  $\delta \geq 1/2$ , this game has an SPE in which  $(B, B)$  is played in every period.
- It is supported by a slightly more complicated strategy than grim trigger:
  - Play  $B$  in every period unless someone deviates, then go to II.
  - Play  $C$ . If no one deviates go to I. If someone deviates stay in II.

# Folk Theorems

- In fact, it has long been a “folk theorem” that one can support cooperation in repeated prisoners’ dilemma, and other “non-one-stage” equilibrium outcomes in infinitely-repeated games with sufficiently high discount factors.
- These results are referred to as “folk theorems” since they were believed to be true before they were formally proved.
- Here we will see a relatively strong version of these folk theorems.

## Feasible Payoffs

- Consider stage game  $G = \langle \mathcal{I}, (A_i)_{i \in \mathcal{I}}, (g_i)_{i \in \mathcal{I}} \rangle$  and infinitely-repeated game  $G^\infty(\delta)$ .
- Let us introduce the **set of feasible payoffs**:

$$V = \text{Conv}\{v \in \mathbb{R}^I \mid \text{there exists } a \in A \text{ such that } g(a) = v\}.$$

- That is,  $V$  is the convex hull of all  $I$ -dimensional vectors that can be obtained by some action profile. Convexity here is obtained by *public randomization*.
- Note:**  $V$  is not equal to  $\{v \in \mathbb{R}^I \mid \text{there exists } \alpha \in \Sigma \text{ such that } g(\alpha) = v\}$ , where  $\Sigma$  is the set of mixed strategy profiles in the stage game.

# Minmax Payoffs

- **Minmax payoff of player  $i$ :** the lowest payoff that player  $i$ 's opponent can hold him to:

$$\underline{v}_i = \min_{\alpha_{-i}} \left[ \max_{\alpha_i} g_i(\alpha_i, \alpha_{-i}) \right].$$

- The player can never receive less than this amount.
- **Minmax strategy profile against  $i$ :**

$$m_{-i}^i = \arg \min_{\alpha_{-i}} \left[ \max_{\alpha_i} g_i(\alpha_i, \alpha_{-i}) \right]$$

- Finally, let  $m_i^i$  denote the strategy of player  $i$  such that  $g_i(m_i^i, m_{-i}^i) = \underline{v}_i$ .

## Example

- Consider

	L	R
U	-2, 2	1, -2
M	1, -2	-2, 2
D	0, 1	0, 1

- To compute  $\underline{v}_1$ , let  $q$  denote the probability that player 2 chooses action  $L$ .
- Then player 1's payoffs for playing different actions are given by:

$$U \rightarrow 1 - 3q$$

$$M \rightarrow -2 + 3q$$

$$D \rightarrow 0$$

## Example

- Therefore, we have

$$\underline{v}_1 = \min_{0 \leq q \leq 1} [\max\{1 - 3q, -2 + 3q, 0\}] = 0,$$

and  $m_2^1 \in [\frac{1}{3}, \frac{2}{3}]$ .

- Similarly, one can show that:  $\underline{v}_2 = 0$ , and  $m_1^2 = (1/2, 1/2, 0)$  is the unique minimax profile.

# Minmax Payoff Lower Bounds

## Theorem

- ① Let  $\alpha$  be a (possibly mixed) Nash equilibrium of  $G$  and  $g_i(\alpha)$  be the payoff to player  $i$  in equilibrium  $\alpha$ . Then

$$g_i(\alpha) \geq \underline{v}_i.$$

- ② Let  $\sigma$  be a (possibly mixed) Nash equilibrium of  $G^\infty(\delta)$  and  $u_i(\sigma)$  be the payoff to player  $i$  in equilibrium  $\sigma$ . Then

$$u_i(\sigma) \geq \underline{v}_i.$$

**Proof:** Player  $i$  can always guarantee herself

$\underline{v}_i = \min_{a_{-i}} [\max_{a_i} u_i(a_i, a_{-i})]$  in the stage game and also in each stage of the repeated game, since  $\underline{v}_i = \max_{a_i} [\min_{a_{-i}} u_i(a_i, a_{-i})]$ , meaning that she can always achieve at least this payoff against even the most adversarial strategies.

# Folk Theorems

## Definition

A payoff vector  $\mathbf{v} \in \mathbb{R}^I$  is strictly individually rational if  $v_i > \underline{v}_i$  for all  $i$ .

## Theorem

**(Nash Folk Theorem)** If  $(v_1, \dots, v_I)$  is feasible and strictly individually rational, then there exists some  $\underline{\delta} < 1$  such that for all  $\delta > \underline{\delta}$ , there is a Nash equilibrium of  $G^\infty(\delta)$  with payoffs  $(v_1, \dots, v_I)$ .



# Proof

- Suppose for simplicity that there exists an action profile  $a = (a_1, \dots, a_I)$  s.t.  $g_i(a) = v_i$  [otherwise, we have to consider mixed strategies, which is a little more involved].
- Let  $m_{-i}^i$  these the minimax strategy of opponents of  $i$  and  $m_i^i$  be  $i$ 's best response to  $m_{-i}^i$ .
- Now consider the following grim trigger strategy.
- **For player  $i$ :** Play  $(a_1, \dots, a_I)$  as long as no one deviates. If some player  $j$  deviates, then play  $m_i^j$  thereafter.
- We next check if player  $i$  can gain by deviating from this strategy profile. If  $i$  plays the strategy, his payoff is  $v_i$ .

## Proof (continued)

- If  $i$  deviates from the strategy in some period  $t$ , then denoting  $\bar{v}_i = \max_a g_i(a)$ , the most that player  $i$  could get is given by:

$$(1 - \delta) \left[ v_i + \delta v_i + \dots + \delta^{t-1} v_i + \delta^t \bar{v}_i + \delta^{t+1} \underline{v}_i + \delta^{t+2} \underline{v}_i + \dots \right].$$

- Hence, following the suggested strategy will be optimal if

$$\frac{v_i}{1 - \delta} \geq \frac{1 - \delta^t}{1 - \delta} v_i + \delta^t \bar{v}_i + \frac{\delta^{t+1}}{1 - \delta} \underline{v}_i,$$

thus if

$$\begin{aligned} v_i &\geq (1 - \delta^t) v_i + \delta^t (1 - \delta) \bar{v}_i + \delta^{t+1} \underline{v}_i \\ &= v_i - \delta^t [v_i - (1 - \delta) \bar{v}_i - \delta \underline{v}_i + (\delta v_i - \delta v_i)]. \end{aligned}$$

- The expression in the bracket is non-negative for any

$$\delta \geq \underline{\delta} \equiv \max_i \frac{\bar{v}_i - v_i}{\bar{v}_i - \underline{v}_i}.$$

- This completes the proof.

## Problems with Nash Folk Theorem

- The Nash folk theorem states that essentially any payoff can be obtained as a Nash Equilibrium when players are patient enough.
- However, the corresponding strategies involve this non-forgiving punishments, which may be very costly for the punisher to carry out (i.e., they represent non-credible threats).
- This implies that the strategies used may not be subgame perfect. The next example illustrates this fact.

	L ( $q$ )	R ( $1 - q$ )
U	6, 6	0, -100
D	7, 1	0, -100

- The unique NE in this game is  $(D, L)$ . It can also be seen that the minmax payoffs are given by

$$\underline{v}_1 = 0, \quad \underline{v}_2 = 1,$$

and the minmax strategy profile of player 2 is to play  $R$ .

## Problems with the Nash Folk Theorem (continued)

- Nash Folk Theorem says that  $(6,6)$  is possible as a Nash equilibrium payoff of the repeated game, but the strategies suggested in the proof require player 2 to play  $R$  in every period following a deviation.
- While this will hurt player 1, it will hurt player 2 a lot, it seems unreasonable to expect her to carry out the threat.
- Our next step is to get the payoff  $(6,6)$  in the above example, or more generally, the set of feasible and strictly individually rational payoffs as subgame perfect equilibria payoffs of the repeated game.

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