

STRATEGO AERO II (THE DIRECT APPROACH)

Secret Instructions for Sandy

Dana has asked you to meet together with Chris, and to deal directly with Chris, on the problems you raised about Chris' behavior.

1) Please make a written list of all the reasons why you think your meeting alone with Chris is not the right step, or might be a bad move for you and for the company. Please first make your own list. Be as comprehensive as you can. Then work together with any other Sandy to see if you both come up with further ideas.

2) Prepare for any arguments Dana may raise about why you *should* try dealing directly with Chris. What are Dana's interests? Dana's sources of power?

You may make up any small facts you need to build a realistic case.

Please, throughout, think about how you would evaluate this Dana as a supervisor?

For the purposes of this exercise, please be difficult to persuade. Please raise to Dana all the problems you've considered. This said, if in real life, you would finally be convinced by this Dana, then lay a plan with Dana about how to approach Chris. If in real life you would be offended by the approach of this Dana, or if you are really not convinced, then hold out, and refuse on whatever grounds you choose.

Please try to get into the role and be a realistic Sandy.